# **GR8PI** GENERATION PEOPLE INTELLIGENCE PLATFORM GREAT PEOPLE INSIDE trg

You don't build a business, you build people and then people build the business. You cannot have a successful business without a lot of successful people helping to grow it

Zig Ziglar

# NEXT GENERATION PEOPLE INTELLIGENCE PLATFORM

BASED ON ROCK-SOLID, INDEPENDENT RESEARCH





to employee assessment and performance management.



FINALIST - TOP SALES ENABLEMENT TECHNOLOGY

The traditional "one size fits all" solutions used to attract, assess, select, develop and retain people are poorly, if at all, meeting the needs and requirements of modern organisations. That's why Great People Inside has invested hundreds of years of collective, international know-how in creating GR8PI, the Cloudbased "Next Generation People Intelligence Platform". GR8PI empowers you to embrace the complete life cycle of employees and executives; from talent acquisition and on-boarding, talent growth and development

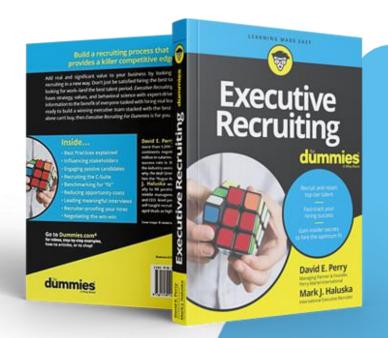
Top Sales World has nominated Great People Inside, in December 2019, among the top 10 systems in the worldforthe assessment of human resources. Additionally, Great People Inside solutions are considered to be among the top 15 assessment tools in the world, used in increasing and accelerating sales through specific job match analyses.

Great People Inside appreciates that every organisation is unique; that organisations spend millions on defining, developing and implementing those very specific leadership competencies, that very specific culture, that state-of-the-art customer service, those distinguished values and dynamics etc. uniquely creating their business advantage and success. In other words, we understand that your organisation's uniqueness and greatness cannot, and should not, rely on a "one size fits all" approach. Therefore we invite you to learn more about the future - the next generation - approach to organisational greatness in this brochure.

Welcome to outstanding organisational and individual growth - welcome to Great People Inside!

# A NATIONAL & INTERNATIONAL RECOGNISED PRODUCT

David Perry, the well-known American recruiter also nicknamed 'The Rogue Recruiter' by the Wall Street Journal, and author of numerous specialized books in the field of Human Resources has named Great People Inside assessments as the most effective for those who deal with the recruitment and selection of, but not limited to, high-end executives. In his book, Executive Recruiting, launched in 2018, he mentions the Great Full Spectrum methodology as essential in identifying managerial potential.



#### **GREAT PEOPLE INSIDE HAS ALSO FEATURED IN:**

### SUPPLY MANAGEMENT

People Management



- Supply Management Supply Management article dating from the 6<sup>th</sup> of October 2017
- People Management <u>article</u> dating from the 22<sup>nd</sup> of February 2018
- HR Magazine article dating from the 21st of January 2019

# THE GREAT PEOPLE INSIDE DIFFERENCE



GR8PI provides easy-to-use tools and processes to attract, assess, match, select, onboard, manage, develop, benchmark and maintain workforces anywhere in the world.

The Cloud-based technology and user experience are state-of-the-art, and the GR8PI tools are scientifically developed based on recognised, independent research. You would probably expect that from any modern provider of HR related tools and systems, and even though GR8PI probably outperforms most, it's really not what makes it excel. The real uniqueness lies within its capability to adapt to your organisational needs:

GR8PI offers a large number of standard assessment and survey templates covering most organisations' daily needs in areas such as hiring, engagement, development, values, sales, productivity gaps, leadership development etc. If our standard templates do not meet your special needs, your can compose your own templates from hundreds of available, and reliable dimensions. We call it "standard customisation", and it's more than likely that you can compose exactly the tools you need.

If what you need are tools measuring and reporting your organisation's exact and unique success-critical identifiers and differentiators, Great People Inside will build them for you! We call it "full customisation", and such game-changing tools are tailored and validated for your organisation only.

# GR8PI THE NEXT GENERATION PEOPLE INTELLIGENCE PLATFORM



# MAKE BETTER PEOPLE DECISIONS

For predicting the job performance of an individual as accurately as possible, we need benchmarks built specifically for each job.

By combining validated and accurate data from our pre - employment assessment tools with job analysis, and the concurrent study we create a benchmark that helps organizations select the candidates that suit the position, and the company best.

The Job Profile technology used by Great People Inside is the most innovative, cutting-edge solution available today for assessing the human potential and predicting job performance.

Behind the algorithms used by the GR8PI platform, there are mathematical formulas that generate a job match score. A minimum score of 75% suggests a high job match for an individual.

By incorporating Job Profile as a core aspect of your human resources strategy, you will be able to have the necessary information for making the best decisions about recruitment and selection, employment, promotion, or career-building.

The Job Profile Is Different for Each Position



#### THE KEY TO UNLOCK POTENTIAL,

#### **DRIVE PERFORMANCE & INCREASE PRODUCTIVITY**



#### HIRE THE RIGHT PEOPLE

Hiring is equal parts science and art. We supply you with the data you need to make the right decisions when it comes to selecting and recruiting. Through extensive, reliable assessments, GR8PI can determine if a job applicant is a match for your organisation or not.



#### **DRIVE PERFORMANCE**

Optimum performance is one of the pillars of the modern workplace. GR8PI enables you to identify and develop high performers, and to motivate others to reach their full potential. It's a win-win situation for both employee and employer.



#### **BOOST SALES**

Having the right people on board makes a world of difference when it comes to your bottom line. Studies show that making the right hiring decisions is up to 10 times more likely to positively impact sales results. Find and retain the people that will take your company to the next level.



#### **IMPROVE TEAM DYNAMICS**

A core element of successful organisations is their human capital. What better way to ensure a productive workforce than by fostering a healthy, relaxed environment where people will feel at home? GR8PI offers a clear look at your team's dynamics and provides you with resources for continuous development.



#### **ENGAGE & RETAIN**

Keeping people engaged in an organisation is easier said than done. But identifying what makes them "tick" is always the first step. GR8PI will help you understand your employees better, increase retention, reduce absenteeism and boost productivity.



#### **INCREASE WELLBEING**

People spend more time at work than they do in any other setting. Experts have noted a strong increase in productivity whenever steps are taken to improve workplace conditions and reduce unnecessary stress. The GR8PI platform provides you with the info you need to ensure the happiness and wellbeing of your employees.

# WE DON'T BELIEVE IN CLIENTS ADAPTING TO SYSTEMS, BUT IN SYSTEMS ADAPTING TO CLIENTS



# CUSTOMISE GR8PI TO FIT YOUR BRANDING, ASSESSMENT AND REPORTING NEEDS.

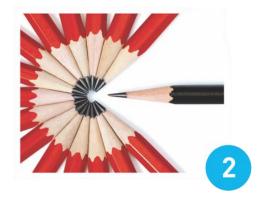
2 TYPES OF CUSTOMISATION



# OFF THE SHELF STANDARD CUSTOMISATION

Our standard customisation enables you to create your own assessments through a simple "choose and pick exercise", guided by Great People Inside.

The GR8PI platform is so extensive that you will be impressed by the number of dimensions to choose from and the standard customisation opportunities available.



# FOR YOU ONLY FULL CUSTOMISATION

If you have more extensive needs for customisation — like creating unique assessments, reporting etc. specifically tailored only to your organisation — we offer full customisation. Full customisation is a process of typically a couple of months including developing assessments measuring exactly the values, competencies etc. specifically identifying your company, and critical to your organization's success.

# CREATE & CUSTOMISE YOUR OWN ASSESSMENTS & SURVEYS



# EXHAUSTIVE ANALYSIS OF CANDIDATES, EMPLOYEES, SALES PEOPLE, MANAGERS AND TEAMS



### ONE SIZE DOES NOT FITALL

CUSTOM TOOLS TAILORED FOR YOUR ORGANISATION THAT ENABLE YOU TO HIRE THE BEST PEOPLE & DEVELOP TALENT



# ANYWHERE. ANY TIME. ANY DEVICE.



## GR8PI- THE POWERFUL ASSESSMENT &

**DEVELOPMENT PLATFORM** 

**ANYONE CAN USE!** 



#### SCALABLE

No matter the size of your organisation,
GR8PI will follow your growth as it is
truly scalable.

#### **EASY TO USE & INTUITIVE**

GR8PI is state-of-the-art and user friendly platform.



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#### **CUSTOMISABLE**

GR8PI is customisable - from candidate invitations to reports, and your own branding - including video and social media support.

#### EUROPEAN DATA SECURITY

The platform is based on JAVA and hosted in Germany, which has some of the most rigid data protection laws and regulations in the world.

### **HOW IT WORKS**

#### THE PROCESS



# YOU ARE GOOD WE CAN MAKE YOU EVEN BETTER!





#### **GR8 RECRUITMENT& ONBOARDING**

Hiring means getting the right people with the right fit at the right time and putting them in the right place. But finding people who are a good fit for your team is easier said than done. Keep in mind that skills can always be acquired, but that character and attitude are much harder to alter, so you should always match your employees with jobs complementing their personalities, abilities and interests.



#### **GR8 LEADERSHIP& PERFORMANCE**

Harnessing your employees' strengths, interests and talents is the best path towards continuously growing your organisation. By aligning your talent management with your organisational goals and strategies, you'll ensure the growth and ripening of your talent pool. The result is happier, more productive employees, motivated to reach their full potential.



#### **GR8 SALES& CUSTOMER CARE**

It is estimated that it takes almost \$30,000 and more than 7 months of training to fully on-board and train a sales representative. This means it's essential that you select the right people who can help your company grow, and positively impact its bottom line. With the right tools, improving productivity, reducing the frequency of sales mistakes and boosting job satisfaction are clear ways of maximising results, and minimising resources spent.







#### **GR8 TEAM DYNAMICS**

Imagine the greatest people in your organisation trying to solve a problem If they can't work together, it's likely to impact the organisation's ability to reach its goals. The all-important area of team dynamics encompasses everything from the relationships between team members to their respective personalities. Good team interaction is essential in getting things done at all levels, and can make a world of difference in any work environment.



#### **GR8 ENGAGEMENT& RETENTION**

A successful long-term strategy relies on increasing employee engagement and retention. Truly engaged employees feel satisfied in using their abilities and skills towards goals they share with their employer. What's more, they tend to be mindful and perceptive and are capable of empathising with their team and the organisation because they personally "own" the result of their work, and feel appreciated.



#### **GR8 WELLBEING@WORK**

For far too long, the wellbeing@work concept has been underrated. Not only does it make employees feel happier and more motivated in their roles, but it also allows them to reach higher levels of performance. Simply put, a happy person is more likely to get creative and fully engaged on the job. Increasing wellbeing is mostly a matter of matching people's skill sets and personality more adequately with the tasks they perform on a daily basis.





#### For selection, induction, retention and development

As a starting point in analyzing human behavior, the GR8 Big5 Behaviors focuses on exploring the personality dimensions that are most conducive to high performance. From conscientiousness to resilience and tenacity, all the character traits available in this assessment have a significant input in predicting future performance. Along with GR8 Cognitive and GR8 Interests, the GR8 Big5 Behaviors offers the most advanced job performance prediction solution currently available.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Extraversion | Agreeability | Conscientiousness | Stability | Openness to Experience





#### **GR8 Big5 Behaviors is recommended for:**

- Selection, recruitment, screening and interview
- Development and coaching
- Employee onboarding and induction
- Job Match
- Engagement & Retention
- Increasing wellbeing @work







#### For selection, development and retention

As a result of 60 years of research and meta-analyses, a high correlation has been identified between professional interest and performance in the workplace. Which is why we've developed a set of high-validity statements that can gauge a candidate's interest in six main dimensions (realistic, investigative, artistic, social, conventional and enterprising). These will help identify the level and combination of performance predicting interests for each job.

#### **Assessment Dimensions:**

#### **INTERESTS:**

Enterprising | Investigative | Artistic | Social | Realistic | Conventional



### GR8 Interests is recommended for:

- Identifying the performance potential
- Identifying occupational interests
- Selection and Job Match
- Retention and engagement
- Identifying development and coaching needs
- Driving performance
- Increasing Wellbeing @Work
- Organisational Health







#### For the selection process and predicting job performance

A person's cognitive skills represent some of the most important performance predictors in the workplace. From working with numbers and words to reasoning, this assessment's dimensions all explore a candidate's potential capabilities according to their job requirements. The GR8 Cognitive is mostly aimed at entry level employees and/or those with secondary or lower education levels.

#### **Assessment Dimensions:**

#### **COGNITIVE:**

Working with numbers | Working with words | Reasoning





#### **GR8 Cognitive is recommended for:**

- Candidate selection and job match
- Employee retention
- Predicting job performance and learning







#### For the selection process and predicting job performance

The GR8 Cognitive Plus assessment examines the same skills as the GR8 Cognitive assessment, including the ability to reason and the adeptness at working with numbers and words. Whereas GR8 Cognitive mostly focuses on entry-level employees, the Cognitive Plus instrument contains exercises aimed at identifying people with a high managerial potential or those who possess effective leadership skills.

#### **Assessment Dimensions:**

#### **COGNITIVE:**

Working with numbers Plus | Working with words Plus | Reasoning Plus



## NX

#### **GR8 Cognitive Plus is recommended for:**

- Candidate selection and job match
- Employee retention
- Predicting job performance and learning







# For selection and recruitment, Job Match, development and performance management

In our current service-dominated world, there are plenty of industries that depend on quality customer care in order to survive. To come to their aid, we've created a product that focuses on key performance predictors such as flexibility, responsibility and customer focus, along with an interest in working with people. Such attributes are essential when dealing with customers and can make a world of difference in the way any given company is perceived by the public.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Customer Focus | Respect | Excellence | Results Oriented | Responsibility | Personal Growth | Flexibility | Team Work

#### **COGNITIVE:**

Working with Numbers Plus | Working with Words Plus | Reasoning Plus INTERESTS:

Enterprising | Investigative | Artistic | Social | Realistic | Conventional

**The GR8 Customer Service** assessment identifies the people who have the behavioural characteristics specific for providing a top-quality service in relation to internal or external, governmental or private clients.







#### **GR8 Customer Service is recommended**

**10** Selection, recruitment and interview

- Job Match
- Employee development
- Coaching and personal development





#### For development, team dynamics and promotion

Being able to properly assess management skills is extremely important when it comes to identifying the main drivers behind your company's performance. Our 360° assessment analyzes management behaviors to see how managers interact with their teams and how they adapt to new market conditions. Here you'll find over 50 managerial skills and competencies, along with suggestions for future improvement and development.

#### **Assessment Dimensions:**

COMMUNICATION: Active Listening | Information Analysis | Straightforward Communication

LEADERSHIP: Integrity | Guidance | Task Delegation

FLEXIBILITY: Situational Adaptability | Innovation

ORGANIZATIONAL CONNECTIVITY: Work Relationships | Teamwork

PROCESS MANAGEMENT: Resource Use Efficiency | Professionalism

PERFORMANCE: Initiative and Problem Solving | Goal Orientation

**COACHING: Talent Development | Team Motivation** 

SELF-DEVELOPMENT: Commitment | Continuous Development

COMMERCIAL STRATEGY: Creative Marketing | Client Orientation |

Adapting to Client Needs | Risk Management

TEAM SPIRIT: Interdisciplinary Approach | Cooperation | Open Communication |

**Conflict Management** 

OPENNESS TO CHANGE: Creative Thinking | New Technology |

Focus on the Essentials | Change Management

RESPONSIBILITY: Courage | Responsibility and Empowerment |

Risk Prevention | Performance Management

**ENGAGEMENT: Vision | Power of Example | Empathy | Succession Planning** 







#### The GR8 360° assessment is recommended for:

- Developing managerial competencies, skills and behaviours
- Prioritizing managerial and leadership development needs
- Talent identification, management and development
- Strategic workforce and succession planning
- Leadership skills development
- Team development
- Conflict resolution



Time: 30 min.



#### For engagement, organisational health and retention

The idea that people should enjoy a healthy work-life balance isn't new, but noted psychologists such as Marin Seligman, Paul Zack and John Medina have shown that people's wellbeing is also instrumental in predicting their performance at work. Based on the newest theories in the field of industrial and organisational psychology this assessment can be used to identify employees' overall wellbeing, thereby increasing job satisfaction levels and keeping workplace depression at bay.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Positive Thinking | Stress and Resilience | Energy and Vitality | Curiosity and Selfawareness | Connection to Others



# NX

#### **GR8 Wellbeing is recommended for:**

- Generating job satisfaction
- Improving motivation and engagement
- Organisational health and happiness
- Boosting employee retention
- Creating and promoting a powerful employer brand
- Driving high-performance







#### For the selection and recruitment process

Selecting and recruiting reliable people for jobs with low qualifications can be just as challenging as finding top-notch managers. With GR8 Blue Collars, we've identified the dimensions that best predict workplace performance for such positions, including items like integrity, conscientiousness and responsibility, along with an interest for conventional work. All in all, this is a simple, quick assessment with a reduced cost, one that's just perfect for large volume use.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Conscientiousness | Stability | Tenacity | Fairness | Responsibility

#### **COGNITIVE:**

**Working with Numbers** 

#### **INTERESTS:**

Enterprising | Investigative | Artistic | Social | Realistic | Conventional





#### **GR8 Blue Collars is recommended for:**

- Selection, recruitment, screening and interview
- Training and development
- Employee onboarding and induction
- Job Match







# For the selection, induction, talent management and career management programmes

The ultimate tool for measuring employee performance, GR8 Full Spectrum assesses everything from behavioural characteristics to cognitive ability and occupational interests. With this instrument, you'll be able to get a full overview of an employee's potential, along with his or her match on a per-organisation and per-position level. The assessment also offers suggestions for future development, as well as the opportunity to create your own content.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Extraversion | Agreeability | Conscientiousness | Stability |
Openness to Experience | Energy | Objectiveness | Resilience | Tenacity
COGNITIVE:

Working with Numbers | Working with Words | Reasoning INTERESTS:

Enterprising | Investigative | Artistic | Social | Realistic | Conventional

GR8 Full Spectrum supports organisations in identifying and developing talent and in using career management programmes.





#### **GR8 Full Spectrum is recommended for:**

- Candidate selection and Job Match
- Employee retention
- Development of management competencies, skills and behaviours
- Strategic Workforce planning
- Induction and succession programmes
- Coaching and personal development







# For the selection, induction, talent management and career management programmes

Similar to the GR8 Full Spectrum assessment, the GR8 Full Spectrum Plus is an all encompassing tool for identifying the current abilities of a candidate, as well as their potential match for any given job position. The difference between the two instruments lies in the fact that, whereas Full Spectrum only includes the exercises found in the Cognitive assessment, Full Spectrum Plus utilises the ones associated with the Cognitive Plus instrument.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Extraversion | Agreeability | Conscientiousness | Stability | Openness to Experience | Energy | Objectiveness | Resilience | Tenacity COGNITIVE:

Working with Numbers Plus | Working with Words Plus | Reasoning Plus INTERESTS:

Enterprising | Investigative | Artistic | Social | Realistic | Conventional

GR8 Full Spectrum Plus is intended for those who wish to assess managerial potential in terms of strategic analysis, complex thinking and innovation skills.





#### **GR8 Full Spectrum Plus is recommended for:**

- Candidate selection and Job Match
- Employee retention
- Development of management competencies, skills and behaviours
- Strategic Workforce planning
- Induction and succession programmes
- Coaching and personal development







#### For selection, development and talent management

As people entrusted with a high level of responsibility, it stands to reason that managers will greatly benefit from a thorough assessment of their personality and skills. Inspired by Jim Kouzes and Barry Posner's work the GR8 Managers tool focuses on identifying management potential from several different perspectives. These include the three main managerial qualities of fairness, foresight and inspiration, as well as the ability to work with generation diversity and in a VUCA (volatile, uncertain, complex, ambiguous) environment.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

VUCA Approach | Managing Generations | Engagement | Assertiveness | Initiative | Vision | Strategy | Leadership

#### **COGNITIVE:**

Working with Numbers Plus | Working with Words Plus | Reasoning Plus





#### GR8 Managers assessment is recommended for:

- Identifying the performance potential
- Selection and Job Match
- Identifying leadership strengths and weaknesses
- Development of management competencies, skills and behaviours
- Employee retention
- Succession planning programmes
- Coaching and personal development







# For development, talent management, retention, high performance and engagement

The relationship between engagement and professional performance has been explored at length by well-known experts such as Wilmar Schaufeli and Dale Carnegie. Their research clearly shows that the more people care about what they're doing, the better they will perform at their respective jobs. With GR8 Engagement you can identify and measure specific values such as emotional attachment, enthusiasm and dedication, all of which factor in a person's level of involvement at work.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Conscientiousness | Connection to Others | Engagement | Cooperation | Respect | Responsibility | Sincerity | Excellence |



### NIX

#### **Benefits of using GR8 Engagement assessment:**

- High performance
- Improved engagement
- Achievement of business goals
- Employee retention
- Stronger employer brand
- Talent management and development
- Increased Wellbeing @Work







#### For the recruitment and selection process and onboarding talents

An underrated aspect of matching candidates with potential jobs lies in identifying the ones that share the same principles as you. The assessment contains dimensions such as sincerity, patience and responsibility, which can be customised to match your company's own system of values. Then, you can use these attributes to find and select the candidates who best match your organisation's core values.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Cooperation | Courage | Tolerance| Generosity | Humble character | Fairness | Flexibility| Ambition | Discipline | Caution | Patience | Respect | Sincerity | Responsibility | Friendliness





#### GR8 Values assessment is recommended for:

- Identifying the performance potential
- Recruitment, selection and Job Match
- Engagement and retention
- Induction and onboarding
- Performance prediction
- Assessing cultural fit
- Improving team dynamics
- Creating and maintaining a healthy worklife balance startegy for employees







#### For the selection process

The sales department is the driving force behind many businesses, but there are plenty of factors that go into being a good salesperson. The GR8 Sales assessment focuses on identifying the personality traits and skills that best predict high performance in this department. From understanding the needs of the client to having a pro-active attitude, all the dimensions explored here allow you to reap the results of an improved sales force.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Entrepreneurial Approach | Understanding Clients' Needs | Create Adaptive Solutions | Active Sales | Sales Process Management | Closing Sales | Building Client Relationships





#### The GR8 Sales assessment is recommended for:

- Screening, interview and candidate selection
- Maintaining and increasing the number of clients
- Identifying sales potential
- Sales performance improvement
- Development of sales skills and techniques







#### For team development, onboarding and conflict resolution

Good teamwork is essential in achieving results, but it can be challenging to get the most out of a group of vastly different individuals. With that in mind, this assessment offers you valuable insights into how team members perform when together, the way in which they interact with one another, and the conditions that best facilitate a high level of productivity. The assessment aims to identify the strengths and weaknesses of any given team and provide suggestions for overall improvement.

#### **Assessment Dimensions:**

GR8 Teams assesses 14 aspects including cognitive skills and behaviours specific to the team, describing the way in which members perceive circumstances and react to situations differently from the leader.

Significant differences between the leader and the members of the team are precisely highlighted along with suggestions for approaching and improving them.





#### GR8 Teams is recommended for:

- Team development and creation
- Identifying the match between employees
- Conflict resolution
- Employee onboarding







#### For employee development, induction and talent management

The GR8 Productivity Gap is a great tool for showcasing the evolution of any given employee over time. By contrasting two assessments made before and after training, it allows you to analyse both your employees' development and their involvement in the process as well. With that in mind, this assessment can then be used as an instrument for streamlining employee development and talent management programmes.

#### **Assessment Dimensions:**

#### **BEHAVIOURS:**

Extraversion | Agreeability | Conscientiousness | Stability | Openness to Experience | Energy | Objectiveness | Resilience | Tenacity

#### **COGNITIVE:**

Working with Numbers Plus | Working with Words Plus | Reasoning Plus

#### **INTERESTS:**

Enterprising | Investigative | Artistic | Social | Realistic | Conventional







#### **GR8 Productivity Gap is recommended for:**

- Employee retention
- Development of management competencies, skills and behaviours
- Strategic Workforce planning
- Induction and Succession planning
- Coaching and personal development
- Talent Management programmes





# For selection, development, talent management & career management programmes

The activity of a remote employee and his/her challenges are not at all similar to those of his/her colleagues who work daily in the offices of your company. Top-performing remote employees have different personality traits and sets of abilities that help them prosper, be effective and achieve expected results.

The GR8 Remote Employee assessment tool provides you with the ability to get an overview of the potential of candidates in selection processes, who are about to work remotely, whilst also helping you discover if your current employees have the skills needed in becoming productive and motivated when working remotely. The assessment also provides suggestions for future development and the opportunity to create your own content.

#### **Assessment Dimensions:**

#### **BEHAVIOURAL TRAITS:**

Conscientiousness | Stability | Openness to experience | Resilience | Discipline | Engagement | Responsibility

#### **COGNITIVE SKILLS:**

Working with Numbers | Working with Words | Reasoning





#### The GR8 Remote Employee assessment is recommended for:

- Recruitment, selection and Job Match
- Improving employee engagement and retention
- Improving the dynamics of teams
- Identifying performance potential
- Induction and onboarding
- Developing and maintaining a strategy for a healthy workife balance for employees



Time: 30-35 min.





#### For selection, development, talent management & employee engagement

This period marks the greatest migration of employees, in history, from traditional work settings at the office to working from home. Remote teams pose a new challenge to their managers. They have to know how to capitalize on the potential of those they manage remotely. The effective manager who leads remotely will have as his/her main concerns team communication and motivation, as well as building trust, for the team to achieve the performance set out.

The GR8 Remote Manager tool provides key information on the efficiency of the manager in leading a remote team, assesses their ability to manage different work styles and create vision, motivation and momentum in a remote team. The assessment provides development suggestions and coaching for maximizing the results of managerial work.

#### **Assessment Dimensions:**

In the assessment of remote managers, if current tasks involve constructive thinking and drawing conclusions based on existing data, Cognitive Skills should be assessed as a priority.

#### Behavioural traits:

Stability | Curiosity and Self -Awareness | Tenacity | Resilience |
Cooperation | Assertiveness | Responsibility | Flexibility | Objectivity |
Fairness | Stress and Resilience | Leadership

#### Cognitive skills:

Working with Numbers Plus | Working with Words Plus | Reasoning Plus







#### The GR8 Remote Manager assessment is recommended for:

- Selection and job match
- Identifying performance potential
- Identifying leadership strengths and development needs
- Development of management competencies, aptitudes and behaviours.
- Improving employee engagement and retention
- Improving the dynamics of teams
- Succession planning programs
- Self-development and coaching



Time: 30-35 min.



#### For selection, development & talent management

Nowadays, the only certainty is uncertainty.

We are constantly bombarded with challenges we cannot anticipate, problems we cannot foresee and opportunity we cannot predict. If, in the past, leaders needed a standard set of skills to lead their organization to success, major and constant changes in the new world of work have transformed adaptability and innovation into new imperatives.

GR8 Leader in a VUCA World is an assessment tool that is based around identifying leadership potential in a VUCA (volatile, uncertain, complex, ambiguous) environment.

By measuring capacity and potential, we can highlight the individual strengths and development gaps corresponding to the leadership needs of the organization, providing strong perspectives for the future of the business.

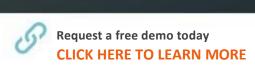
#### **Assessment Dimensions:**

#### **Behavioural traits:**

VUCA Approach | Managing Generations | Strategy | Openness to Experience | Connection to Others | Stress and resilience | Results-orientation | Building Vision and Purpose | Leadership | Courage | Flexibility | Curiosity and Selfawareness

#### **Cognitive skills:**

Working with Numbers Plus | Working with Words Plus | Reasoning Plus







### The GR8 Leader in a VUCA World Assessment is recommended for:

- Identifying performance potential
- Selection and job match
- Identifying leadership strengths and development needs
- Developing leadership competencies, aptitudes and behaviours
- Employee retention
- Succession planning programs
- Self-development and coaching



Time: 30-35 min.



## For development, onboarding, high performance, conflict resolution and motivation

Maintaining strong, productive relationships with clients and collaborators can be difficult when talking about remote work. Nevertheless, these days it has become the new normal to have work relationships — sometimes over the course of several years — with people we have never met in person.

The members of a virtual team working remotely are faced with new challenges both at an organizational and a personal level. The dynamics of interpersonal relationships depend on the personalities of people, not their professional skills ('hard skills') or expertise. You can form a team made up of the most talented individuals, but this will not guarantee their performance, when they are forced to work together, particularly remotely. The GR8 Remote Teams tool provides important information with regard to the efficiency of a team when working remotely, the way members interact with one another and, at the same time, presents the optimal conditions in which that team can reach the highest level of productivity. The assessment is aimed at identifying the strengths and weaknesses of any team and provides development suggestions.

#### **Assessment Dimensions:**

**Behavioural traits:** 

Result-orientation | Cooperation | Connection to others | Flexibility | Tolerance | Respect | Agreeableness | Stress and Resilience | Fairness





#### The GR8 Remote Teams assessment is recommended for:

- Creation and development of teams
- Identifying the match between employees
- Solving conflict
- Data Integration
- **■** Employee motivation





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Great People Inside provides a fully customisable People Intelligence Platform, offering assessments and Talent Management solutions, specifically adapted to each organisation and job, based on a unique IMF-inspired global pricing model. The GR8PI service empowers companies and organisations to embrace and manage the complete life cycle of each and every employee, securing optimum results for both employee and employer.



TRG is a market-leading global professional services firm focused on delivering technical excellence. TRG adds value in a challenging and dynamic market by delivering the right IT solutions that work quietly and brilliantly in the background, freeing our customers up to focus on their core.

For more information about GR8PI solutions, please contact us at sales@trginternational.com trginternational.com | blog.trginternational.com