



ARE YOU READY FOR USALI 12?

The new financial standard takes effect:
January 1, 2026



The Uniform System of Accounts for the Lodging Industry (USALI) is the industry's definitive standard for financial transparency. For global 4-star brands and above, compliance is now mandatory for accurate financial comparison and stakeholder trust.

The new USALI 12 is here, and it demands more from your systems than ever before.

Are You Impacted by USALI 12?

It affects every department—from finance to front office.



Hotel Owners & Operators



Revenue Managers



IT Team



Financial & Reporting Teams



Sustainability & ESG Teams



Is Your Current System Failing the Test?



Heavy reliance on manual processes



Disparate data sources and rigid system limitations



Limited support for new USALI 12 schedules



No ESG reporting structure in place



Your USALI 12 Solution is Already Built

Forget starting from scratch. TRG International's templates align with **all 16 USALI 12 schedules**, ready for immediate use.

Flexible Reporting Views

Explore multiple reporting options tailored to your preferences, featuring both Excel-based views and dynamic, customised dashboard views.

Operational Scalability

No matter your size—whether a local boutique or an international chain, with 1 or 100 hotels—TRG's approach adapts and tailors to your complexity.

Seamless Integration

Tap into your existing data. Leverage a familiar user interface with advanced, customisable reporting templates.

The 7 Pillars of TRG International's Solution

RAPID DEPLOYMENT

Templates and mappings are prebuilt

FUTURE-PROOF

Ready for upcoming industry standards

TRUSTED EXPERIENCE

Already adopted by premium brands

FLEXIBLE DEPLOYMENT

Choose cloud or on-prem options to suit your operational needs

Check out our sample reporting and dashboard packages in the following pages to learn more.

LOW DISRUPTION

Mapping occurs externally to minimise operational impact

HOSPITALITY-SPECIFIC

Purpose-built for hospitality businesses

SUSTAINABILITY READY

Built-in ESG dashboards support your green initiatives

Core Reporting Pack

USALI 12 EPM hotel Core Reporting Pack

Entity: Thailand | Currency: Active | Rate: Untranslated

Style 1 Example
Style 2 Example

Usali Reports

	Style 1
Operating Statement Summary Operators Statement	UREP_001
Schedule 1 Rooms	UREP_002
SubSchedule 1.1 Executive Lounge	UREP_003
Schedule 2 Food and Beverage	UREP_004
SubSchedule 2.1 F&B by Department	UREP_005
Schedule 3 OOO - Other Operated Departments	UREP_006
SubSchedule 3.1 OOO - Golf and Pro-shop	UREP_007
SubSchedule 3.2 OOO - Healthclub and Spa	UREP_008
SubSchedule 3.3 OOO - Parking	UREP_009
SubSchedule 3.4 OOO - Gaming	UREP_010
SubSchedule 3.x OOO - Minor OOO -	UREP_011
Schedule 4 Miscellaneous Income	UREP_012
Schedule 5 Admin and General	UREP_013
Schedule 6 Information and Telecommunications Systems	UREP_014
Schedule 7 Sales and Marketing	UREP_015
Schedule 8 Property Ops and Maintenance	UREP_016
Schedule 9 Energy, Water and Waste	UREP_017
Schedule 10 Management Fees	UREP_018
Schedule 11 Non operating income and expenses	UREP_019
Schedule 12 House Laundry	UREP_020
Schedule 13 Staff Dining	UREP_021
Schedule 14 Payroll related expenses	UREP_022
Schedule 15 Payroll Full Time Equivalent	UREP_023
Schedule 16 Annual Mandatory Board and Owner Costs	UREP_024

Export

PDF
Excel
Powerpoint

Export

PDF
Excel
Powerpoint

Usali Operating Metrics and KPI's

	Style 1
Operating Metrics Rooms Inventory	UREP_049
Operating Metrics Rooms Department - Operating Metrics	UREP_050
Operating Metrics Total Operating Revenue per Available room	UREP_051
Operating Metrics Room Revenue by Channel Mix	UREP_052
Operating Metrics F&B - Operating Metrics	UREP_053
Operating Metrics F&B - Meal Period Statistics	UREP_054
Operating Metrics Golf - Operating Metrics	UREP_055
Operating Metrics Health Club / Spa - Operating Metrics	UREP_056
Operating Metrics Parking - Operating Metrics	UREP_057
Operating Metrics Energy, water and Waste - Operating Metrics	UREP_058

Enhanced Reporting Balance Sheet - Assets	UREP_059
Enhanced Reporting Balance Sheet - Liabilities and Owner Equity	UREP_060
Enhanced Reporting Statement of Income	UREP_061
Enhanced Reporting Statement of Comprehensive Income	UREP_062
Enhanced Reporting Statement of Owners Equity	UREP_063
Enhanced Reporting Statement of Cash flows	UREP_064

Payroll FTEs

Entity: Thailand | Currency: Active | Rate: Untranslated

	Current Period			Year to Date		
	SUM_Actuals	LAST YEAR	Changes	SUM_Actuals	LAST YEAR	Changes
	MTD	MTD	MTD	MTD	MTD	MTD
Rooms Available	15,146	15,146	0	15,146	15,146	0
Rooms Sold	13,840	13,052	788	13,840	13,052	788
Occupancy	87.88%	82.88%	5.01%	87.88%	82.88%	5.01%
Total Operating Revenue	0	0	0	0	0	0
Room Revenue	0	0	0	0	0	0
F&B Revenue	0	0	0	0	0	0
Standard Work Week in Hours Used to Calculate FTEs	0	0	0	0	0	0

Show YTD Column TOTAL HO TEL	TOTAL FTEs			Current Period of: Dec-23			MANAGEMENT			NON-MANAGEMENT		
	SUM_Actuals	Budget_1	LAST YEAR	SUM_Actuals	Budget_1	LAST YEAR	SUM_Actuals	Budget_1	LAST YEAR	SUM_Actuals	Budget_1	LAST YEAR
	MTD	MTD	MTD	MTD	MTD	MTD	MTD	MTD	MTD	MTD	MTD	MTD
Rooms												
Complimentary F&B	0	0	0	0	0	0	0	0	0	0	0	0
Front Office	0	0	0	0	0	0	0	0	0	0	0	0
Guest Service	0	0	0	0	0	0	0	0	0	0	0	0
Housekeeping - Room Attendant	0	0	0	0	0	0	0	0	0	0	0	0
Housekeeping - Other	0	0	0	0	0	0	0	0	0	0	0	0
Laundry	0	0	0	0	0	0	0	0	0	0	0	0
Reservations	0	0	0	0	0	0	0	0	0	0	0	0
Transportation	0	0	0	0	0	0	0	0	0	0	0	0
Contract Labor	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ROOMS	0	0	0	0	0	0	0	0	0	0	0	0
Executive Lounge	0	0	0	0	0	0	0	0	0	0	0	0
Food and Beverage												
Banquet/Conference/Catering Service	0	0	0	0	0	0	0	0	0	0	0	0
In-Room Dining	0	0	0	0	0	0	0	0	0	0	0	0
Kitchen - Other	0	0	0	0	0	0	0	0	0	0	0	0
Kitchen - Stewarding	0	0	0	0	0	0	0	0	0	0	0	0
Venues	0	0	0	0	0	0	0	0	0	0	0	0
Contract Labor	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL FOOD AND BEVERAGE	0	0	0	0	0	0	0	0	0	0	0	0
Administrative and General												
Accounting	0	0	0	0	0	0	0	0	0	0	0	0
General Support	0	0	0	0	0	0	0	0	0	0	0	0
Human Resources	0	0	0	0	0	0	0	0	0	0	0	0
Purchasing / Receiving	0	0	0	0	0	0	0	0	0	0	0	0
Security	0	0	0	0	0	0	0	0	0	0	0	0
Contract Labor	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ADMINISTRATIVE AND GENERAL	0	0	0	0	0	0	0	0	0	0	0	0
Information and Telecommunications Systems												
Information and Telecommunications Systems	0	0	0	0	0	0	0	0	0	0	0	0
Contract Labor	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL INFORMATION AND TELECOMMUNICATIONS SYSTEMS	0	0	0	0	0	0	0	0	0	0	0	0
Sales and Marketing												
Sales	0	0	0	0	0	0	0	0	0	0	0	0
Marketing	0	0	0	0	0	0	0	0	0	0	0	0
Contract Labor	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL SALES AND MARKETING	0	0	0	0	0	0	0	0	0	0	0	0



REPORT

Operating Statement

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